

BEST VETERANS HEALTHCARE PRODUCTS SUPPLIER 2016



Helping Veterans with their healthcare supply needs!

VHSS honored as a Top Service Disabled Veterans Owned Small Business (SDVOSB) for 2014 and 2015 and recognized as the Best Small Business in Jacksonville for Medical Equipment Distribution for 2016.

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Veterans Healthcare Supply Solutions, Inc. (VHSS) is a Service Disabled Veteran Owned Small Business (SDVOSB) which distributes healthcare related supplies and equipment to the Federal Government. We caught up with President Gary Skura to learn more.

Headquartered in Jacksonville, FL, VHSS is a diversified healthcare supply distributor with a state of the art warehouse, incorporating the latest technologies, including Enterprise Resource Planning (ERP) and Warehouse Management (WMS) system, to ensure that it provides an efficient procurement platform for today's Federal Government buying agencies.

With over 30 years of healthcare distribution management experience, VHSS provides and represents leading manufacturers to Federal Government agencies. Honoring a legacy of service and commitment, VHSS is

the preferred choice for healthcare supply purchases.

VHSS is a verified Service Disabled Veterans Owned Small Business. This designation allows the firm to represent over 100 manufacturer partners to Federal Healthcare. Gary talks us through the advantages of being veteran owned and how the firm aims to ensure that clients receive the very highest standards of service at all times.

“Because VHSS is a 100% Veteran Work Force all of our employees are veterans. As a company we feel very privileged to be able to provide

products and services to our Veterans and Active Duty Military Personnel, as well as supporting the Veterans in our workforce, of whom we are extremely proud.

“Our team is extremely conscientious and we are proud of the quick response they provide to all requests. Honesty and communication are the keys to our success, and our dedicated employees are always committed to ensuring clients are supported throughout the process.”

With regards to clients, the firm focuses on Federal Healthcare, with contracts in place such as a Federal Supply Schedule, and specific agreements with the Veterans Administration, Department of Defence and other Federal Agencies.

“VHSS markets our services to all Federal Healthcare Facilities”, Gary adds. “We reach out through our manufacturer partners to end users as well as contract officers through our own staff.”

Looking ahead, Gary is keen to outline his firm's exciting plans, which revolve around expanding both its service offering and client base while retaining the high level of quality which it has come to be renowned for.

“Moving forward, VHSS will continue to focus on Federal Healthcare and grow our presence with both our existing partners as well as new manufacturers. Our contract portfolio will expand to create new opportunities within our current customer base, and we look forward to taking advantage of the opportunities this growth will provide for us.”

